

# Pacific Swimming

Budget vs. Actuals: FY2024\_2025

September 2024 - August 2025

	LSC		
	Actual	Budget	over Budget
Revenue			
Fees			0
11000 Membership			0
11005 Athlete	293,085	329,300	(36,215)
11010 Non-Athlete	22,600	20,540	2,060
11012 Administrator	864	900	(36)
11015 Club	17,235	16,750	485
Processing Fee	6,990	7,500	(510)
Total 11000 Membership	\$ 340,774	\$ 374,990	\$ (34,216)
51000 USA Swim Fees			0
Year	(1,000)	(1,000)	0
51060 4% Tech Fee	(13,365)	(15,000)	1,635
Total 51000 USA Swim Fees	\$ (14,365)	\$ (16,000)	\$ 1,635
Swim Fees	\$ 326,409	\$ 358,990	\$ (32,581)
11500 Meet Fees LSC			0
11505 Entry Fees	570,165	545,000	25,165
11510 Sanctions	8,570	9,375	(805)
11515 Late Payment Penalty	1,059	500	559
Total 11500 Meet Fees LSC	\$ 579,794	\$ 554,875	\$ 24,919
Co-Pay		0	0
12505 Western Zone	43,100	68,400	(25,300)
12510 Pacific Coast	11,200	11,200	0
12515 Zone All Star Meet	23,970	24,225	(255)
Program - Co-Pay	\$ 78,270	\$ 103,825	\$ (25,555)
Pay			0
Training Cen	9,480	10,200	(720)
13035 Diversity Camp	135	750	(615)
Co-Pay	\$ 9,615	\$ 10,950	\$ (1,335)
14000 Marketing Income			0
14035 Website Ads	200	750	(550)
Total 14000 Marketing Income	\$ 200	\$ 750	\$ (550)
15000 Merchandise Sales			0
Sales	8,625	8,000	625
15300 A Medal Sales	914	1,380	(466)
Sales	\$ 9,539	\$ 9,380	\$ 159
16000 Other Income			0
16010 Awards Banquet	2,146	3,000	(855)
16040 Fines	355	300	55
16050 Contributions	3,000		3,000
16060 Returned Check Fee		25	(25)
16085 Equipment Rental	780	50	730

Total 16000 Other Income	\$	6,281	\$	3,375	\$	2,906
17000 Interest Income		76		30		46
CC		3,840		4,300		(460)
Total Revenue	\$	1,014,023	\$	1,046,475	\$	(32,452)
Cost of Goods Sold						
Goods Sold						0
40200 Officials COGS		7,990		8,000		(10)
40300 A Medals COGS		1,424		2,040		(616)
of Goods Sold	\$	9,415	\$	10,040	\$	(625)
Total Cost of Goods Sold	\$	9,415	\$	10,040	\$	(625)
Gross Profit	\$	1,004,608	\$	1,036,435	\$	(31,827)
Expenditures						
Program						0
Series/Others		4,200		7,500		(3,300)
52020 Sr. National Champs		16,290		12,000		4,290
52035 Jr. - Champ Meets		97,930		90,000		7,930
52040 Open Water Programs		1,291		700		591
52060 Club-Coach Travel		15,930		14,000		1,930
Development/Education		6,700		7,000		(300)
Incentive		6,429		5,000		1,429
52095 Sectionals		50,600		70,000		(19,400)
52100 Futures Meet		36,000		24,000		12,000
Program	\$	235,370	\$	230,200	\$	5,170
54000 Age Group Programs						0
Meet		27,507		21,403		6,104
54015 Western Zone Meet		88,375		130,737		(42,362)
Host Zone		5,000		5,000		0
54200 Zone All Star Meet		66,912		67,635		(723)
Programs	\$	187,795	\$	224,775	\$	(36,980)
54500 Camp Program						0
Training		22,707		27,855		(5,148)
54550 Diversity Camp		988		5,000		(4,012)
Total 54500 Camp Program	\$	23,695	\$	32,855	\$	(9,160)
55000 Diversity						0
54610 Travel - Disability				600		(600)
Grants		20,000		20,000		0
55150 MEFAP Sponsorship		8,241		8,000		241
Fee		99				99
55200 Awareness Fund		5,500		1,000		4,500
55250 Marketing				200		(200)
Donation		3,176		4,000		(824)
55450 WZ DDEI Donation				3,574		(3,574)
Total 55000 Diversity	\$	37,015	\$	37,374	\$	(359)
55500 Events						0
55502 Awards and Bag Tags						0
Champs Awards		6,843		9,000		(2,157)
Awards		5,919		8,000		(2,081)
Champs Bag Tags		3,793		3,300		493
Awards		358				358

Tags	3,299	3,600	(301)
Tags	\$ 20,211	\$ 23,900	\$ (3,689)
Banquet			0
Food	10,340	14,000	(3,660)
55520 Awards & Programs	5,760	5,000	760
Prof Services	6,400	5,300	1,100
Banquet	\$ 22,500	\$ 24,300	\$ (1,800)
Total 55500 Events	\$ 42,711	\$ 48,200	\$ (5,489)
56000 Chairman			0
56030 Contingency	264	500	(236)
56075 Travel Expenses		500	(500)
Total 56000 Chairman	\$ 264	\$ 1,000	\$ (736)
57000 Treasurer			0
57200 Fees-Filing	200	200	0
Audit	38,690	33,000	5,690
Dues	3,421	2,700	721
57500 Bank Service Charges	1,153	840	313
57700 Insurance	1,706	1,450	256
Total 57000 Treasurer	\$ 45,169	\$ 38,190	\$ 6,979
58000 Officials			0
58300 Supplies/Copying	1,316	1,400	(85)
58400 Rule Books	877	1,000	(123)
58500 Equipment	244	3,000	(2,756)
58600 Clinics	19,350	16,000	3,350
Motivational(Recruit/Retain)	3,379	10,000	(6,621)
58800 National Evaluators	2,849	4,000	(1,151)
Meets	6,089	5,000	1,089
58950 Lodging for Officials	7,518	8,000	(482)
Total 58000 Officials	\$ 41,621	\$ 48,400	\$ (6,779)
59000 Volunteers			0
59050 Athlete Rep Program	11,585	9,200	2,385
Check	54	56	(2)
Allowance	9,500	13,050	(3,550)
59400 Seminars / Clinics		2,500	(2,500)
59450 Safe Sport Program		1,000	(1,000)
59500 Meetings			0
59505 Board of Directors	536	2,000	(1,464)
Total 59500 Meetings	\$ 536	\$ 2,000	\$ (1,464)
Business Meeting			0
60205 Non Athletes	4,598	12,000	(7,402)
60215 Athletes	1,079	7,200	(6,121)
Business Meeting	\$ 5,677	\$ 19,200	\$ (13,523)
Total 59000 Volunteers	\$ 27,353	\$ 47,006	\$ (19,654)
62000 Marketing			0
62100 Web Site/Internet	10,769	1,820	8,949
Total 62000 Marketing	\$ 10,769	\$ 1,820	\$ 8,949
63000 Office Expenses			0
63100 Telephone & Internet	3,699	3,480	219
Services	770	1,200	(430)

63300 Postage	593	300	293
63400 Supplies/Copying	587	1,500	(913)
63500 Mileage	948	900	48
63550 Staff Travel Expenses	1,368		1,368
Purchases	2,486		2,486
63675 Software Purchases	280	195	85
63700 Storage Rentals	6,512	7,500	(988)
Total 63000 Office Expenses	\$ 17,243	\$ 15,075	\$ 2,168
70000 Staff Expenses			0
70100 Payroll			0
70105 Salary & Wages	303,392	291,444	11,948
70110 Employer Taxes	24,523	23,106	1,417
Expense	1,214	900	314
70115 PTO Expense	(2,342)	2,000	(4,342)
70150 Payroll Processing	1,329	1,815	(486)
Total 70100 Payroll	\$ 328,116	\$ 319,265	\$ 8,851
Total 70000 Staff Expenses	\$ 328,116	\$ 319,265	\$ 8,851
75000 Miscellaneous	(10,049)		(10,049)
Total Expenditures	\$ 987,072	\$ 1,044,160	\$ (57,088)
Net Operating Revenue	\$ 17,537	\$ (7,725)	\$ 25,262
Other Revenue			
85000 Investment Income			0
85100 Dividend Income	109,496		109,496
85200 Interest Income	4,055		4,055
85400 Realized Gain	158,336		158,336
85600 Unrealized Gain	123,740		123,740
Gain/(Loss)	18,809		18,809
Income	\$ 414,436	\$ -	\$ 414,436
Fee	(31,452)	(32,000)	548
Total Other Revenue	\$ 382,983	\$ (32,000)	\$ 414,983
Other Expenditures			
Grants	51,685	50,000	1,685
89300 Scholarship	2,000	2,000	0
Total Other Expenditures	\$ 53,685	\$ 52,000	\$ 1,685
Net Other Revenue	\$ 329,299	\$ (84,000)	\$ 413,299
Net Revenue	\$ 346,835	\$ (91,725)	\$ 438,560

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